

SHIVANI TIDKE

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SUMMARY

Strategy and operations professional with 6+ years of experience spanning consulting and industry operations, combining structured problem solving with hands-on execution to turn ambiguous growth, cost, and operating challenges into quantified opportunities, leadership decisions, and scalable delivery mechanisms

CORE SKILLS

Strategy and Consulting	Business and growth strategy Business transformation Implementation governance
Operations and Execution	Supply chain management Cost and productivity improvement Automation and digital transformation
Problem Solving and Leadership	Senior stakeholder management Structured problem solving Analytics-led decision making

PROFESSIONAL EXPERIENCE

Senior Consultant McKinsey & Company	Jul 2024-Present
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Aerospace delivery assurance | Leading aerospace and defence manufacturer

- Diagnosed cross-plant bottlenecks through 25+ leadership interviews and unified 60+ trackers into one data view, reducing daily review time by ~98%
- Built a 6-month, 63K-unit burn-down plan, converting 200+ ideas into 100+ CEO-aligned initiatives and enabling a 38% production ramp-up

SME growth and process redesign | Leading Indian private-sector bank

- Designed the first SME Leads Pilot with internal analytics and external data, generating 4.5K quality leads, ₹80 Cr logged leads & ~₹55 Cr disbursals
- Embedded the Lead Management Portal across 150+ branches, building lead-conversion discipline and an 800+ branch rollout plan
- Redesigned auto-renewals using three-year delinquency analysis, simpler workflows, and revised approval paths, lifting auto-renewals ~10%

Warehousing strategy and cost transformation | Leading 3PL company

- Led a warehousing diagnostic across two sites on an ~₹700 Cr spend base through Gemba walks, time-motion studies, and stakeholder interviews
- Identified 10+ productivity initiatives and 5+ automation levers, building a ₹18-28 Cr improvement pipeline for Chairman and MD review

Procurement value delivery | Leading speciality chemicals manufacturer

- Led 9+ CAPEX and non-CAPEX initiatives across logistics, warehousing, MRO, and competitive supplier selection through e-auctions
- Established daily trackers, stakeholder review cadence, and issue-resolution routines, delivering ~₹4 Cr in 2 months against a ₹9 Cr+ line of sight

Vehicle-program and supplier risk management | Leading Indian automotive OEM

- Led VES & software-risk governance across 5+ vehicle programs, coordinating 30+ senior stakeholders to protect SOP timelines and on-time launches
- Designed an end-to-end Supplier Connect mechanism for ~120 supplier CEOs, linking milestone-based discussions with risk declarations

Digital strategy | Leading Indian NBFC

- Designed a CXO-level app-engagement workshop for ~30 senior stakeholders, aligning leadership on a directional product roadmap
- Synthesized FGDs across 4 cities and industry case studies into 6 customer-backed ideation themes and factpacks to inform workshop discussions

Senior Executive, Business Excellence Mahindra Logistics Ltd.	Jul 2018-Jun 2022
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Process excellence and Industry 4.0 | Transportation, warehousing, and assembly-line feeding

- Improved productivity through time-motion studies, inventory analysis, warehouse redesign, and Poka-Yoke solutions; received the CII Gold Award

Idea Network | CEO-driven Six Sigma cost transformation

- Led 250+ productivity, process-improvement & cost-saving projects with CXOs, business heads, and vertical coordinators, delivering ~₹30 Cr savings

Automation fund | Enterprise productivity and technology transformation

- Designed a ₹10 Cr automation fund and evaluation framework, identifying, piloting, and implementing 12+ IoT, AI, UAV, and AR/VR solutions
- Delivered AR/VR training for delivery associates at a multinational e-commerce client, enabling faster onboarding with reduced instructor dependence

EDUCATION

MBA, International Business Indian Institute of Foreign Trade, Delhi	2024
B.Tech, Production Engineering College of Engineering Pune	2018

CERTIFICATIONS & RECOGNITION

McKinsey Knowledge Contributions 3 supply-chain recovery documents	2025
Lean Six Sigma Green Belt KPMG	2023
CII Gold Award Championships Trophy Industry 4.0	2020
Best Outgoing Sportsperson College of Engineering Pune	2018
Bronze Medal National Kayaking Championship	2016

INTERESTS

Swimming | Kayaking | Rowing | Badminton | Photography